



SHORECAP INTERNATIONAL

New Horizons in Equity Investment for Microfinance Institutions and Small Business Banks

**A Presentation to the ASrIA
Third International Conference**



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ShoreCap International, Ltd.
July 16, 2004

Today's Discussion



- **Introduction to ShoreCap International**
- **About the Sponsor – ShoreBank Corporation**
- **Investment Activity to Date**
- **Challenges**

Introduction to ShoreCap



- **New international investment company founded in July 2003 based in London, Los Angeles and Chicago**
- **Purpose: to invest in and support two types of regulated development financial institutions – MFIs & Small Business Banks**
- **Geography - Asia, Africa and non-EU Eastern Europe**
- **\$23.3 million in committed capital**
- **Offering equity and debt products in local currency**
- **Investment size from \$500,000 to \$2.5 million**
- **Looking for active governance role and offering TA support**

ShoreCap Investors

(US\$ Millions)



Existing investors

- ShoreBank - \$2.5
- Calvert - \$1.0
- Ford Foundation - \$3.0
- IFC – \$2.5
- FMO - \$2.5
- BIO - \$3.8
- FinnFund - \$1.0
- ABN AMRO – \$2.5
- ADB - \$2.5
- Gatsby - \$1.8
- Evslin Trust - \$0.25

Total
\$23.3 million

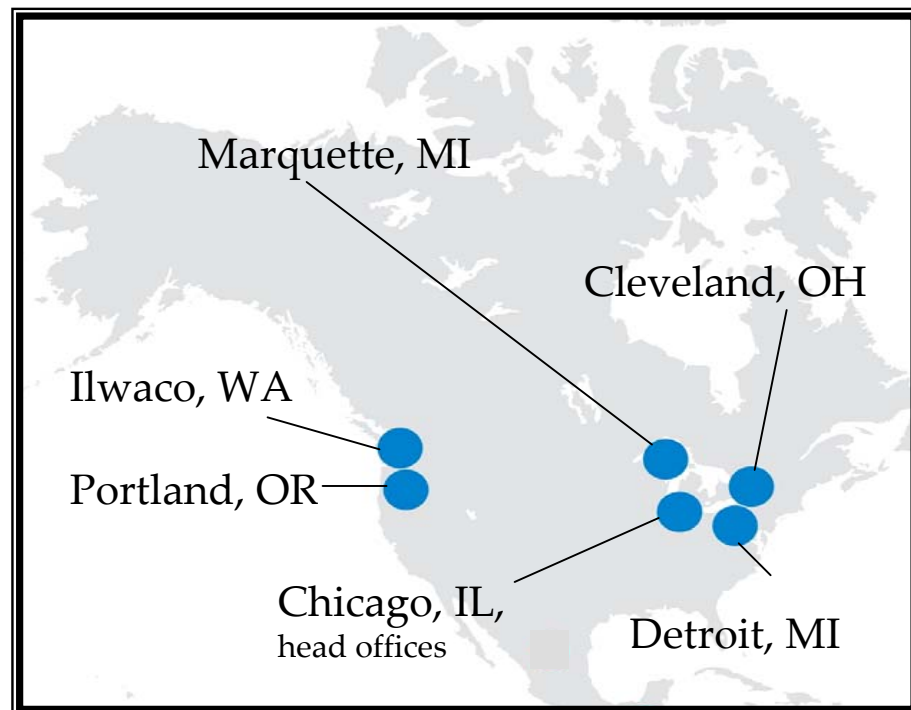
About The Sponsor



MISSION: *ShoreBank invests in people and their communities to create economic equity and a healthy environment.*

ShoreBank is America's first and leading community development and environmental banking corporation, founded in 1973.

Committed to the triple bottom line of community economic development, environmental conservation and economic profits.



Total assets over \$1.5 billion invested in poor communities in Chicago, Cleveland, Detroit, the Upper Peninsula of Michigan and the Pacific Northwest.

Investment Activity to Date



- **Operational for 1 year**
- **\$1.5 million equity investment in BRAC Bank, Bangladesh**
- **Approved \$750,000 equity investment in K-Rep Bank, Kenya (expected to close in September)**
- **Approved \$525,000 equity investment in BASIX in India (expected to close in August)**
- **Due diligence pending on MFI in Cambodia, small business bank in the Philippines and small business bank in Indonesia**

Challenges

- **Small scale investments**
- **Foreign exchange risk**
- **Uncertain exits**
- **Small Business Bank pipeline**

Thank You



Questions
and Answers